

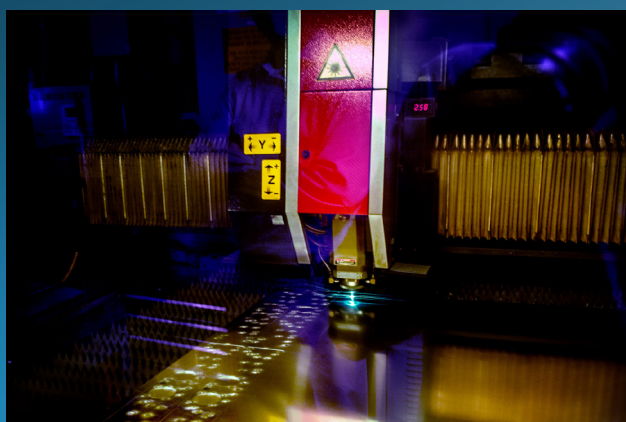


OVERVIEW

EVS Metal was approached by Whitestone Audio Instruments to fabricate crucial components for its new, cutting-edge music production device, the P331 Tube Loading Amplifier.

THE PROBLEM

Whitestone had encountered a number of supply chain issues with both American companies and those overseas while trying to bring their product to market. They have spent the better part of the last two decades helping companies inside and outside the pro audio business launch successful products.



ABOUT EVS METAL

EVS Metal is a leading American metal fabricator with more than a quarter-century of experience delivering sheet metal prototypes and full production product runs in concert with industry-leading quality and customer service.

EVS provides precision aluminum and steel sheet metal fabrication, CNC machining, mechanical assemblies and integration services to commercial customers across North America from metal fabrication facilities in NJ, TX, NH & PA.

TESTIMONIAL

"I was able to explain, in person, how challenging it was finding a local, high-quality metal shop that would be willing to work with a smaller but growing customer."

- David Rosen, Founder, Whitestone Audio Instruments

"Our business is about relationships and a commitment to our customers. We feel if we can help them solve their challenges and achieve their goals, our own successes as a sheet metal solutions provider will naturally follow."

- Brent Frey, Business Development Manager, EVS Metal

ABOUT WHITESTONE AUDIO INSTRUMENTS



Whitestone Audio Instruments is the result of a 5-year research and development journey undertaken by husband-and-wife team Dave

and Kim Rosen to create a unique analog precessing device for professional audio engineers.

Kim is a well-known, Grammy®-nominated audio mastering engineer while Dave and his Karcorp Visual Media Specialists have spent the better part of the last two decades helping companies inside and outside the pro audio business launch successful products.

WEBSITE

whitestoneaudio.com

OWNERS

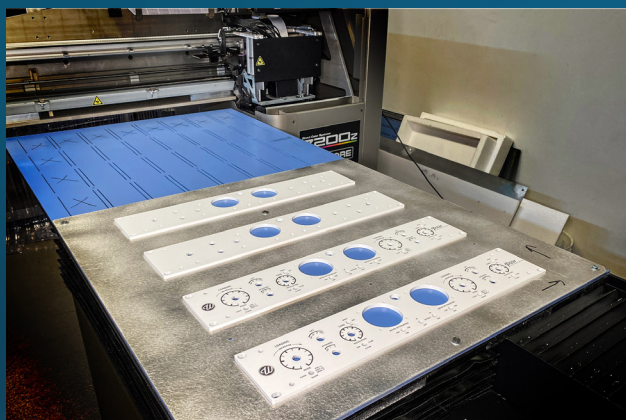
David Rosen,
Kim Rosen

LOCATION

Ringwood, NJ

INDUSTRY

Pro audio equipment development & manufacturing



TESTIMONIAL

"It was a pleasure working with Dave on this project. He is as passionate about his products as he is about manufacturing them in the United States. This is a refreshing viewpoint and we were happy to help him achieve his goals.

"We look forward to a continued and expanded relationship with Whitestone Audio."

- Brent Frey

"The entire experience was just as we'd hoped. Less hassle, lower stress, great quality. And best of all, I get to go to sleep at night knowing I'm doing business with a local company that employs people in my community. We can all use a reminder at times that we're in this together and it's up to us to make the change we'd like to see.

"We are looking forward to working with EVS Metal on many more projects in the future!"

- David Rosen

THE SOLUTION

A collaboration between Whitestone and EVS, an American metal fabricator willing to strategically partner with an up-and-coming company that offered opportunities for future growth.

THE PLAN

Brent brought in EVS's New Jersey engineering manager, Nathan Lee, and the two began working closely with Dave to understand what was needed for his project at a cost that worked for both companies. The plan eventually called for laser cut aluminum front panels, bent sheet metal enclosures, and punched top panel vent holes, as well as direct to substrate printing.

KEY EQUIPMENT & PROCESSES USED

- Amada EM3612 ZRT Turret Punch Press
- Amada ENSIS 3015 3kW Fiber Laser
- Amada HG1003 ATC Press Brake
- Haeger 824 Window Touch with Auto Feed
- Direct Color Systems Direct-to-Substrate Printer
- In-House Powder Coating & Silk Screening

THE RESULT

The overall fit and finish of the components were better and more consistent once Whitestone partnered with EVS Metal. The result was a product that looked and functioned exactly as Whitestone had intended. EVS enabled Whitestone to make their project come to life, with greater transparency and convenience than they had been able to find overseas, and with better customer service and attention to detail than any other American metal fabrication company had offered.

