

Only benefits

Joe Amico, vice president of EVS Metal Inc., with locations in New Jersey, New Hampshire, Pennsylvania and Texas, offers several good reasons for keeping manufacturing stateside.

“For starters, we’re able to react much more quickly to market trends,” he says. “A three-hour time difference doesn’t create nearly the lag as a 12-hour one does, and there are no language barriers to overcome, making communications with U.S. suppliers faster and easier.

“Plus, with locations in four states, even a customer in California can be at one of our facilities within a few hours if the need arises,” he adds.

“This makes the turnaround of a new

product or change to a prototype design a much faster process than is possible with an overseas fabricator.”

Additionally, managing a U.S.-based supply chain means there are fewer potential crises to manage, notes Amico, such as those of the geopolitical variety, or major disasters such as tsunamis.

“And even if a disaster does occur, the magnitude is generally much lower when we can be involved locally, with boots on the ground to make changes or alter plans as necessary to ensure customers get what they need,” he says. “That type of control is rarely possible with overseas suppliers.”

Like McCain Mfg., EVS Metal relies on a large percentage of automated



↑ EVS Metal prides itself on keeping its employees in the loop on company activities and up to speed on the latest technologies.

equipment to stay competitive, much of it also from Amada, although Amico is quick to point out that EVS employees receive regular training and are “kept in the loop” on the company’s activities. EVS Metal offers a full range of sheet metal fabrication services as well as machining, welding, finishing, and assembly and integration.

The New Jersey facility is also authorized to design and build UL-certified electronic enclosures. Altogether, EVS Metal boasts 250,000 sq. ft. of manufacturing space and hundreds of employees – there’s little that Amico and his team won’t tackle, and they have plenty of U.S. pride in what they do. >

“The U.S. manufacturing industry is losing its skilled tradespeople.”

*Francesco Digrado, president and creative director,
Acme Made In America Inc.*